



ANNUAL GENERAL MEETING

14 November 2019

Held at Roma Cultural Centre, 18 Quentin Street, Roma, QLD, 4555.

Agenda Item 1: Welcome and Open

The 2019 Future Farmers Network (FFN) Annual General Meeting opened at 5.01pm. Chair, Megan Davies, welcomed all present.

Agenda Item 2: Registered Participants

Registered 2019 AGM participants included:

1. Megan Moses
2. Lachlan Lynch
3. Tom Rookyard
4. Richard Kohne
5. Jamie-Lee Oldfield
6. Charles Green
7. Jemima Skerman
8. Tim Emery
9. Dan Coulthurst
10. Anna Geddes
11. ISabel Coulton
12. Sarah Nolet
13. Mary Johnson
14. Lachlan Sutton
15. Henry Gratte
16. Olivia Falkiner
17. Rosie Moxham
18. Alex Davies
19. Alex Archer
20. Claire Garland
21. Jessica McDonnell
22. Ian Archer
23. Peter Hansen
24. Kate Strong
25. Alex Ramsey
26. Tom Loane
27. Kristie Warren
28. Emmily Genhardt

29. Kate McDonald
30. George Stacey
31. Oli Le Lievre
32. Brendan Whiteman
33. Lawrence Sehmish-Lahey
34. Molly Stephenson
35. Dan Korff
36. Pip Jettmah
37. Charlie Howard
38. Loretta Tonscheck

Proxy forms were received from:

1. Aimee Snowden
2. Sarah Nolet
3. Lachlan Sutton
4. Susannah White
5. Isabel Coulton
6. Caitlin McConnel
7. Simon Kensit

Apologies were received from:

1. Caitlin McConnel

Agenda Item 3: Minutes of previous AGM

Minutes of the previous Annual General Meeting held 15 November 2018. As required by our Constitution, we require these minutes to be moved and accepted as a true and accurate record, and subsequently that acceptance needs to be seconded.

Ordinary Resolution: That the minutes of the previous meeting held on the 15 November 2018 be accepted as circulated.

Moved: Megan Moses

Seconded: Dan Korf

Agenda Item 4: Directors Report & Financials

Megan Moses provided an overview of FFN operations and financial performance.

Ordinary Resolution: That the Directors Report and Financials for the year ended 30 June 2019 be adopted.

Moved: Megan Moses

Seconded: Lachlan Lynch

Ordinary Resolution: That Crowe Horwath are engaged to complete the financials for the year ended 30 June 2020

Moved: Megan Moses

Seconded: Thomas Rookyard

Chair Report

HUMAN RESOURCES – STAFF

- Moved to contractor model after the success of the trial with Georgie Fraser
- Appointment of Jamie-Lee Oldfield in April 2019.
- Jamie-Lee stepped into the role to takeover from Georgie Fraser, who was appointed as the caretaker Executive Officer
- We continue to employ a part time bookkeeper and administrator Rosie Moxham who is based in Coonamble.
- We have engaged a part time Sponsorship Manager, Sally Armstrong, who will commence work in December 2019

HUMAN RESOURCES – DIRECTORS

- Held Face to Face strategy planning meeting with the entire board and team in MLA, North Sydney offices in January 2019.
- Thank you to retiring FFN Directors: Sarah Nolet, Lachlan Sutton, Isabel Coulton, Mary Johnson and Megan Moses.
- We received Big welcome to our new directors: Angus Hogan, Caitlin McConnell, Dan applications for this years Director elections which we'll move onto later in the AGM, but we're excited to have endorsed 6 excellent prospective directors in Caitlin McConnel, Dan Coulthurst, Oliver Le Lievre, Simon Kensit, Susannah White and Tim Flynn.

STRATEGY

- Held Face to Face strategy planning meeting with the entire board and team in MLA, facilitated by strategy consultant and ex-FFN Director Georgie Aley
- Face-to-face was followed up ongoing strategy teleconferences over the course of the year
- VISION: To be the premier Australian organization supporting young farmers and agri-professionals with the highest number of members in Australia
- MISSION: To deliver value to our members through engaging networking events, practical upskilling opportunities, and by representing their voices in collaboration with our industry peers
- VALUES
 - Members first: Member's needs are prioritized in decision making
 - Respect partners: Partners are an extension of FFN and are seeking collaboration to meet their business objectives
 - Honesty: We operate in an ethical and transparent manner
 - Dedication: We drive the most success of FFN through our ongoing commitment to the vision and mission
 - Making a difference: We deliver tangible value to members, partners and the broader industry
- From the strategy the Board have created the following programs that will be launched on the FFN website over the coming week and also distributed through the Top 5 email
 - "Meet a mentor" podcast series
 - "Meet a member" community forum
 - Events calendar

WEBINARS

FFN launched a series of webinars with the generous support of our partner Rural Biz, who allowed us to host our webinars on their online platform. FFN delivered the following webinars in conjunction with our partners:

- CNH/Case IH webinar
- CQU webinar: Breaking down agribusiness structures (May 2019)

- CQU webinar: Breaking down

INITIATIVES

- Founding partner of NSW DPI's Young Farmer Business Program "Startup Series" program of 6 networking events throughout NSW in 2018. FFN went on to secure the contract to deliver a further 12 "Startup Stories" events in 2018-19.
- More than \$4,500 was given to members through training and travel bursaries.
- Discounted registration fee to attend the Young Beef Producers Forum.
- Free registration, flights and accommodation for one FFN member to attend Rabobank's Farm Managers Program held in Christchurch, New Zealand (valued at over \$10,000)
- Free ticket and travel bursary for one FFN member to attend Evoke Ag Symposium (valued at \$1,600)
- Free ticket and travel bursary for one FFN member to attend ABARES conference (valued at \$1,200)
- Free ticket and travel bursary for one FFN member to attend Nuffield Conference (valued at \$1,000)
- Invitation to attend other state and regional FFN social events and informal catch-ups at a discounted FFN member's rate.
- Weekly Top 5 newsletter highlighting the most relevant and quality events happening across all sectors.
- Invitations to attend FFN member networking events and selected industry functions.

EVENTS

In 2018-19, FFN has attended the following events in capacity building, presence amongst members, networking and advocacy:

- Intercollegiate Meat Judging Competition, Wagga Wagga NSW
- Westpac Verandah Series, Hunter Valley NSW
- UNE Farming Futures, Armidale NSW
- Ekka, Brisbane QLD
- Ag Quip, Gunnedah NSW
- Agriculturalists Who Influence, Tamworth NSW
- Young Beef Producers Forum, Roma QLD
- WFO Capacity Building Program, International
- NSW DPI Young Farmer Business Program, Dubbo NSW
- NSW Farmers Pathways into Farming, Sydney NSW
- Triple J Hack, National
- University of Sydney Ag Symposium, Sydney NSW
- National Ag Day Long Lunch, Melbourne Vic
- The Farm Table Launch, National
- NSW DPI Finance for Young Farmers Roundtable, Sydney NSW
- Ag Tech Summit, Melbourne Vic
- ALPA Young Auctioneers
- ABARES Conference, Canberra Act
- Agriculture Victoria: Young Farmer Collaboration, Melbourne Vic
- Australian Council of Deans of Agriculture, Canberra ACT
- Annual Westpac Budget Dinner

- NSW LLS North West Leaders Program, Tamworth NSW
- Cotton Conference, Gold Coast QLD
- NSW Farmers Young Farmer Summit, Sydney NSW
- ICMJ Careers Fair, Wagga Wagga NSW
- Innovation Generation, Wagga Wagga NSW
- Rabobank NT/NQ Regional Conference, Townsville QLD
- NSW DPI/FFN Startup Stories in Nevertire, Moree, Jugiong, Coonamble, Carrathool and Spring Ridge

PARTNERSHIPS

Ongoing Partners:

- Bayer Cropscience
- Sunsuper Superannuation
- Central Queensland University (CQU)
- Charles Sturt University
- Nuffield Australia

Strategic Partners:

- Rural Biz
- Meat and Livestock Australia
- Seftons

COMMUNICATIONS

Contributed to various publications including:

- Fairfax Regional & Rural Media, including a monthly FFN opinion column in The Land Newspaper (NSW)
- FFN distribute the Weekly Top 5 (a wide-reaching e-newsletter with information about opportunities and news from within the agriculture sector) every Friday to our community. The newsletter consistently exceeds a 30% or more open rate, above the 18.5% industry average. This demonstrates to FFN that our community is consistently engaged.

CORPORATE GOVERNANCE

- The role of Company Secretary is being vacated by outgoing director Isabel Coulton and will be replaced by one of the incoming directors at the December Board meeting.

FUTURE DIRECTION

FFN will focus on their new strategy and it's associated to be rolled out in 2019 which will focus on the core elements of FFN being networking and education. This will be discussed in depth at the 2019 Strategy meeting to be held in January 2019

FFN will continue to focus on the delivery of the new strategic plan and the conversion of the new product offering into a formalised Annual Operating Plan

Agenda Item 5: Election of Directors

To consider and if thought fit, elect six (6) of the following via **ordinary resolutions:**

- Ms Caitlin McConnel
- Mr Daniel Coulthurst

- c. Mr Oliver Le Lievre
- d. Mr Simon Kensit
- e. Ms Susannah White
- f. Mr Tim Flynn
- g. Ms Anna Cox
- h. Ms Emily Southwell

Based on identified skills requirements, the FFN Board has unanimously endorsed to members the appointment of

. Direct and proxy votes were counted with the following Directors elected:

- a. Ms Caitlin McConnel
- b. Mr Daniel Coulthurst
- c. Mr Oliver Le Lievre
- d. Mr Simon Kensit
- e. Ms Susannah White
- f. Mr Tim Flynn

All newly elected Directors were congratulated on their appointment.

Agenda Item 6: General Business

Lawrence Sehmish-Lahey: Suggestion to include starting and end date of current membership on the website. Also a link to previous Top 5 emails.

Dan Korff: Question re Startup Stories - has there been interest for expansion?

Megan Moses: First QLD event happening soon, and WA directors working with their DPI to get it started there.

Lawrence Sehmish-Lahey: Suggestion to target ag shows to get good representation of youth in ag, possibilities for collaboration.

Dan Korff: Is there any interest from new strategic partners?

Megan Moses: Appreciate the support of strategic partners and definitely needed, however paid partnership has been a focus.

Tim Emery: What is target aim for sponsorship dollars?

Megan Moses: \$100,000 is our aim, we can cover costs within this, anymore would mean we can up our product offering.

Oli Le Lievre: What happened to the G'day Got a Minute Campaign

Megan Moses: Being replaced by our Meet a Member platform online, launching soon.

Tom Rookyard: Can you explain the move to contract employees.

Megan Moses: We have trialled a contract method and are happy with it. No hidden costs, easier for forecasting. Still the same amount of members and engagements.

Tim Emery: Has there been much change in membership base?

Megan Moses: We are getting more students. More memberships through the door when we offer special bursaries.

The 2019 FFN AGM closed at 5.33pm AEST on 14 November 2019.

Confirmed as a correct record.

Megan Davies, Chairman – 14/11/2019